



# Improving Clinical Outcomes and Bottom Line Savings

Tranquility® Incontinence Products and the PBE Team deliver value from a thorough understanding of the issues facing today's healthcare providers. Helping our clients create and document, improved outcomes is central to our solution. We understand how Quality Measures affect your bottom line and how Value Based Purchasing (VBP) can maximize your reimbursement rates. Ask our team how we are working to document the benefit of increased sleep utilizing Tranquility products and their effect on re-hospitalization rates.

## Clinical Benefits



- **Reduction in Disturbance of Sleep Patterns** - Uninterrupted sleep fosters better healing while decreasing behavioral issues in memory care units
- **Potential Reduction of Wounds** - Premium protection keeps skin dry and may reduce MASD and pressure ulcers.
- **Reduction in Slips/Falls** - Elimination of cold/wet feeling against skin decreases desire to get out of bed to toilet.
- **Potential for Reduced UTIs** - Decreased breeding ground for bacteria

## Financial Benefits



- **Utilization Reduction** - up to 50% reduction in product usage
- **Increased Productivity** - Fewer changes reduce staff work load and improve morale
- **Laundry Reduction** - Higher absorbency and better leakage control
- **Reduction in Supplies** - Less gloves, barrier creams, underpads, etc.
- **Increased Reimbursement Rates** - Better Survey results and MDS/QI/QM Ratings



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