

Improving Clinical Outcomes and Reducing Organizational Costs

Tranquility[®] Incontinence Products and our Clinical Solutions Team deliver value from a thorough understanding of the issues facing today's healthcare providers. Helping our clients promote (and document) improved outcomes is central to our solution. We understand how Quality Measures affect your bottom line and how Value Based Purchasing can maximize your reimbursement rates.

Clinical Benefits

Potentially Reduce:

- **Disturbance of Sleep Patterns** – Uninterrupted sleep fosters better healing while decreasing behavioral issues in memory care units.
- **Wounds** – Premium protection keeps skin dry and may reduce MASD and pressure ulcers.
- **Incontinence-Related Slips/Falls** – Elimination of cold/wet feeling against skin decreases desire to get out of bed to toilet.
- **UTIs** – Decreased breeding ground for bacterial growth, decreasing the risk for infection.



Financial Benefits

Potentially Reduce:

- **Product Utilization** – Drives cost-savings, with documented reduction* in product usage of 50% or more.
- **Laundry** – Better leakage control results in fewer linens and clothing changes, for additional savings.
- **Supply Usage** – Decreased need* for gloves, creams and other ancillary products.

Potentially Improve:

- **Morale** – Fewer changes reduce staff labor and burden, helping to stem employee turnover.
- **Reimbursement Rates** – Better outcomes generate enhanced survey results.

*When used according to product guidelines and best practices.



We're here to help!

For questions or to schedule on-site or virtual training, contact me at **1-419-957-0332** or **lnungester@pbenet.com**

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